



Film Hub
South East ↘

Film Exhibition Fund: over £3k

Guidelines
2023-24

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Key info at a glance:

Total amount in fund	£169,000
Application submission dates	Please submit your proposal no fewer than six weeks before the proposed activity is due to begin.
Acknowledgement of application	We will acknowledge receipt of your application within five working days
Request for additional information	We may ask for additional information regarding your proposal within one week of its submission
Decision on proposal	We will inform you of the decision regarding your proposal within three weeks of submission

Introduction

The [BFI Film Audience Network \(FAN\)](#) reaches out across the UK to ensure people have the maximum possible opportunity to watch and enjoy a broad screen culture, regardless of location or circumstance.

As part of FAN, Film Hub South East (FHSE) has been awarded funding from the BFI National Lottery to support the region's film exhibitors in their efforts to reach a wide, diverse audience with independent British and international film and deliver against the priorities set out in the [BFI's Screen Culture 2033 strategy](#).

We support organisations that screen film to a public audience, from cinemas, mixed arts venues, film festivals, film societies and community groups to maintain and grow an inclusive sector.

What is the Film Exhibition Fund?

We are now seeking proposals from Hub members to support activity commencing between **April 2023 and March 2024** that will help us meet FAN's objectives. This year we are able to consider long term projects in addition to those which will complete during the above timeframe. If you are an organisation interested in delivering **multi-year activity**, please contact the Hub team to discuss your plans prior to submitting an application. Such projects will need to strongly meet our fund objectives and demonstrate how the project will significantly benefit from a longer term approach.

The Film Exhibition Fund supports FAN members' cultural programming and the engagement of a broad, diverse audience. It is open to all organisations in Film Hub South East's exhibitor network. This includes full time cinema venues, mixed arts centres, community cinemas and film societies, film festivals, touring programmes and film archives.

A key priority of the fund is to encourage film exhibitors to embed inclusion and environmental sustainability into their approach to activity.

Overall, priority will be given to those Hub members with a demonstrable track record of work that meets FAN's objectives.

All proposals should respond to Film Hub South East's key strategic objectives, which are outlined in the following pages. Hub Members must also be able to set out how they will address the [BFI Diversity Standards](#).

Activity supported by the Film Exhibition Fund can vary in length, scale and format – delivery should take place between April 2023 and March 2024, unless a multi-year project has been discussed with the Hub team. Members can apply for support for programming, marketing and associated costs.

The primary focus of the Film Exhibition Fund is in-person events that bring audiences together for a communal viewing experience. This includes, in addition to more standard programming, screen heritage projects and broader screen activity with an interactive focus, which is a new area of consideration. Projects involving online and hybrid events will be considered where this represents a valuable opportunity for audience development, to reach priority audiences that would not otherwise experience the film/s.

What are our strategic objectives?

The following are key priorities for Film Hub South East, and reflect those of the BFI 2033 strategy. Proposals must be focussed on one or more of these areas:

Children and young people

Opportunities for children, families, and young people (aged 25 and under) to experience a broader screen culture. Stimulating an appetite for a diversity of film and screen content and to deepen understanding. Activity focused on young audiences may target a segment of the audience or the group as a whole.

Access to a wider choice of film

To support public access to and enjoyment of the widest range of film and the moving image - including UK and international film, documentaries, TV and screen heritage (especially those heritage collections that reflect the diversity of the South East).

We are committed to ensuring that a range of film and moving image works are made accessible to all communities, including stories that reflect their lives. The big screen, collective experience remains our focus, with online activities taken into consideration where they demonstrably provide better access. Projects exploring the opportunities offered by immersive and interactive technologies are also of interest.

Tackling barriers

Working to tackle social, economic and geographic barriers to audiences, by addressing the obstructions presented by cost, physical access, sense of risk, and limited onscreen representation. Particular attention will be paid to projects engaging audiences from working class backgrounds and those experiencing economic challenges currently, as well as proposals that address under-representation among disabled people, LGBTQ+ people, people of African or Caribbean heritage, people of South, East, and South East Asian heritage.

Our commitment to inclusion

BFI Diversity Standards

In line with the [BFI Diversity Standards](#) we encourage activity aimed at, and/or co-produced with, under-represented groups. The Standards focus on under-representation in relation to age, disability, ethnicity, gender, LGBTQ+, religion and belief (as they pertain to the [Equality Act 2010](#)), as well as socio-economic background and geographical location.

We are particularly committed to ensuring disproportionately affected audiences – such as disabled, Deaf, and neurodivergent people; people of African or Caribbean heritage and people of South, East, or South East Asian heritage – can experience independent film and be welcomed into cinema spaces.

All Film Exhibition Fund proposals will be asked to demonstrate how their activity promotes inclusivity among audiences, on screen and, where applicable, in the workforce.

We ask that all proposals embrace the Standards, and priority will be given to proposals that do this in a clear and convincing way. Applicants should particularly focus on Standards D (Audience Development) and E (Accessibility) when outlining how their proposal provides inclusive audience development opportunities.

The Hub team is on hand to help applicants engage with the BFI Diversity Standards; please [contact us](#) for more information.

Additional areas of focus

Environmental sustainability

We are committed to minimising the negative environmental impact of the work we support and ask all funding recipients to contribute to this aim. In your proposal please summarise steps you are taking to minimise the environmental impact of your activity as well as what you are doing to increase your positive impact.

We have put together a [Green Cinema Toolkit](#) that might be useful when planning around sustainability. The BFI also has a number of [recommended resources](#), and will provide dedicated expertise to award recipients.

Prevention of bullying, harassment and racism

Bullying, harassment and racism have no place in our industries, and we expect all organisations we support to share our commitment to this principle. The BFI and BAFTA have developed a set of principles and zero-tolerance guidance in consultation with organisations, unions and industry bodies across the film, television and games industry in response to urgent and systemic issues. These documents can be found in the [bullying and harassment prevention hub](#).

We ask all applicants to engage with these principles by, at a minimum, reading these documents and sharing them within your organisation. All our funding agreements include a warranty seeking compliance with all applicable legislation and codes of practice relating to this matter.

Safeguarding

For initiatives involving children, young people or vulnerable adults, applicants are required to put in place safeguarding and child protection policies before any activity takes place. The same applies if a third party is making use of the awarded funds to deliver activity on your behalf. If you do not currently have a policy in place, please get in touch and we can signpost you to additional resources to help you to develop your policy.

Environmental sustainability, safeguarding and bullying and harassment are not formal assessment criteria, but the information you provide will be used to gauge how we may support you further in this area. If a proposed action will incur modest additional costs, you can include these in your budget for consideration.

Am I eligible?

You must be a Hub member in order to access Film Hub South East funding opportunities. Hub membership includes organisations of various shapes and sizes, from community cinemas to festivals to multi-arts centres.

[Click here to read more and apply.](#)

Your organisation must be legally constituted and centrally managed in the UK. This includes:

- Limited Liability Company or Partnership registered at Companies House;
- Community Interest Company registered at Companies House;
- Local authority or statutory body;
- Charity or trust registered with the Charity Commission (including UK universities);
- If not registered with the Charity Commission, universities principally regulated by one of the Higher Education Funding Bodies (being the Higher Education Funding Council for England);
- Unincorporated associations and clubs (an organisation set up through an agreement between a group of people who come together for a reason other than to make a profit. The organisation must have 25 or more members, and has rules regulating who can be a member).

Your organisation will be expected to have robust governance and management structures and processes in place.

Who is not eligible?

Individuals cannot submit proposals for consideration.

Film Hub Lead Organisations are not eligible to apply for their own activity even if they meet the above criteria.

How much can I ask for?

The minimum amount you can apply for is £3,000. For projects under £3,000 please see our separate **Film Exhibition Fund: under £3k** guidelines and proposal form. There is no maximum amount, but the total amount available in the South East for 2023-24 is £169,000. We expect the majority of proposals approved for this fund to be between £3,000-£10,000.

If you would like to apply for more than £10,000 please contact the Hub team first to discuss your plans prior to submitting an application proposal.

The Film Exhibition Fund uses funds from the National Lottery which can only be allocated to proposals that demonstrate a clear public benefit from the activity.

Please note that we are not able to fund 100% of activity costs. While we do not have a set percentage requirement for match funding, we expect to see box office income and other partnership support – whether in cash, volunteer time or other in-kind contributions – included in the budget.

Use of funding

Each organisation will have its individual needs – however, broadly speaking, the Film Exhibition Fund can support the following costs.

Eligible expenses:

- Film rights and print transport
- Activity-specific staffing costs – e.g. curation, marketing or project management expenses
- Venue hire and activity-specific equipment costs
- Marketing, advertising and PR campaigns
- Event costs for enhanced screenings – e.g. speaker, talent or artists fees
- Volunteer and evaluation expenses
- Accessibility costs – e.g. creating accessible supporting materials, subtitling fees
- Outreach and community inclusion costs – e.g. providing transport for isolated audiences,
- Audience development expenses – e.g. young programmers workshops
- Rights clearances and curation fees for screen heritage materials
- Costs related to online activity such as web platform or hosting fees

This list is not exhaustive and other items may be considered.

Ineligible expenses:

All proposed spend should contribute to the activity proposed. Beyond this, there are some areas not suitable for support from the Film Exhibition Fund. These include:

- Filmmaking costs (including workshops), support for filmmakers to develop or distribute their own work, or for programmes that exclusively engage filmmaker audiences
- Capital costs covering building repairs, additional health and safety measures required due to COVID-19 including the purchasing of PPE.
- General running costs of organisations not specifically related to the activity
- Activity that should be covered by statutory education, including events taking place on school grounds/in school hours
- Events not primarily focused on film exhibition
- Activity covered by existing funding arrangements
- Programmes that duplicate provision in the same area
- Activity taking place in a venue not open to the public – e.g. members only venues
- The set-up of new film clubs and opening of new cinema venues

How to apply

Instructions are provided in the following pages. If you have particular access requirements (eg. easy read documents), would like to submit your proposal in another way or have any queries about the process, get in touch with our team who will be happy to discuss this.

If you have access requirements that mean you need assistance when applying for funds, you may be able to find support through the BFI Access Support Scheme. [Find out more.](#)

In order to apply for funds you will be asked to submit:

- a proposal form,
- a budget; and
- an equality monitoring form.

[Download copies of these documents on our website.](#)

The proposal form will give you the opportunity to describe your activity and how it contributes to Film Hub South East's priorities.

If you have any questions about the fund, the submission process or would like to discuss your proposal before applying please get in touch at filmhubse@independentcinemaoffice.org.uk.

Assessment criteria

Your proposal will be assessed by the Film Hub South East team. We will specifically look at:

- Activity eligibility: does the proposed activity clearly meet the priorities of the fund?
- Audience reach: what are the audience targets, and will the planned activity deliver them? Subsidy per head will be a consideration, as will your stated goals relating to diversity and inclusivity.
- Impact: what is the cultural ambition of the proposed programme? Are relevant partnerships in place to effectively deliver the activity?
- Organisational experience: is the organisation able to carry out the proposed activity, including project management, delivering marketing, audience development and evaluation plans?
- Budget: are all reasonable costs considered? Does the budget balance and are all costs eligible? Have access costs been included?
- Legacy: what are the longer-term plans to continue to reach audiences?
- BFI Diversity Standards: does the proposal clearly address the BFI Diversity Standards?
- Environmental sustainability: what steps are being taken to address the environmental impact of your planned activity?

Please note that we expect this fund to be oversubscribed and may not be able to fund your activity even if it meets the criteria.

Decisions and feedback

Unsuccessful proposals

If you are unsuccessful in your proposal, you will be contacted by email. Being unsuccessful does not prevent you from accessing future Hub opportunities.

Successful proposals

If your proposal is successful, the assessment panel may discuss any required amendments and wish to see a revised plan before confirming funding. This process can take additional time. Activity timelines will need to accommodate this.

If there are no recommendations or amendments to be made you will be sent an email approving your application and an agreement setting out the terms and conditions attached to the funding. These will cover payment information, crediting guidelines, and monitoring and reporting requirements. The Hub will also undertake an ID check on the lead applicant as part of our due diligence processes. Audiences will need to be surveyed using our standard template for all funded activity – please bear this in mind when planning your evaluation strategies.

Please note that final confirmation of support will be subject to the availability of Lottery Funding.

Complaints and appeals

The funding decision is final. Inevitably, applications will be turned down and applicants may be disappointed. Formal appeals against the final decision will not be considered unless the applicant has good cause to believe that the procedures for processing the application were not adhered to, or applied in such a way as to prejudice the outcome of the application.

Contact us

If you have any questions about the guidelines or submitting a proposal please get in contact with us. We're happy to discuss your proposal before you submit it.

Email

filmhubse@independentcinemaoffice.org.uk

Telephone

0207 079 5952

Film Hub South East is a sector development organisation supporting film culture in the South East region. The Hub works with a range of organisations and individuals to help great films get made, screened and seen in the region. The Hub is supported by National Lottery funding as part of the BFI Film Audience Network (FAN) and BFI NETWORK.

Supported by National Lottery funding, the BFI Film Audience Network (FAN) is central to the BFI's aim to ensure the greatest choice of film is available for everyone. Established in 2012 to build wider and more diverse UK cinema audiences for British and international film, FAN is a unique, UK-wide collaboration made up of eight Hubs managed by leading film organisations. FAN also supports talent development with BFI NETWORK Talent Executives in each of the English Hubs, with a mission to discover and support talented writers, directors and producers at the start of their careers.